

# **Commercial Solar Power Finance**

How to Save Money Using Solar,...



- Are you worried about the ever-increasing price of electricity and the impact on your business?
- Are you aware that Eskom plans on raising electricity tariffs by 15% in April 2021?

#### We have a solution that can solve all of these problems for you!

Sign up for a Power Purchase Agreement and receive the following benefits:

- Zero Capital Expense required!
- Guaranteed savings of up to 30% on your monthly costs
- Zero Maintenance or Insurance costs
- Reduced carbon emissions (cleaner energy use)

## What is a Power Purchase Agreement (PPA)?

"Simply put, it is a system available to commercial clients to purchase Solar Power for a lower cost than what you are currently paying for Eskom main grid supply."

- A Grid-tied Solar Power System is supplied, installed at your property or premises, maintained and insured at ZERO COST to you as the consumer
- You only pay for the electricity that you use
- There are performance guarantees in place to ensure you SAVE on costs, should the system not deliver as promised you will be REFUNDED the difference
- The standard purchase agreement term is 20 YEARS
- You have the option to BUY the Solar Power System outright after 5 YEARS
- There are EXIT OPTIONS available should you SELL your property or premises, either ceding the system to the new owner or having it moved to another premises or location.



### How do you know if your business is suited to a PPA?

"If you feel like you are paying too much for electricity or you answer YES to any of these questions, then it is for you.."

- Does your business spend more than R25,000 per month on electricity charges?
- Is your business open at least 5 days per week?
- Do you think your business uses more electricity during the day than at night?







## How do you get started with a PPA?

"The process is really simple and involves some analysis and monitoring from our side to get you up and running with the correct system"

- Supply us with your business' last 12 MONTHS electricity statements so we can calculate your usage patterns
- We do a desktop assessment of your usage patterns and create a DRAFT PROPOSAL showing your PROJECTED SAVINGS
- Should you be satisfied with the projected savings you will progress to signing the DRAFT AGREEMENT (no-obligation) after which we will send our team to your premises for a comprehensive technical assessment and credit review
- We then draw up the final Power Purchase Agreement for your signature, following which we install the system at your premises
- Once the system is installed you get to sit back as the system SAVES your business money with no risk or capex by you.

### INTERESTED?

For more information or to discuss your business' suitability for a PPA contact :

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